# NW Approach to uplifts

This document sets out our regional approach to managing uplifts. There is a single process by which providers can request an uplift to their indicative contract price each year and a guide approach for placing authorities to follow in relation to existing placements.

The [pro forma for completion](#_NW_Uplift_pro) when requesting an uplift can be found at the end of this document.

Guidance

Providers should complete this pro forma in full to receive an uplift. The answers in the pro forma are for information only and are not used to evaluate your request but incomplete pro formas will not be accepted. Providers on multiple purchasing systems should complete one for each service type. We will acknowledge receipt of pro formas. Pro formas received after the deadline will not be accepted.

**Process**

Indicative contract price

By November each year Placements North West will share the percentage uplift to be applied. This will be calculated from a three-month average of CPIH and the latest National Living Wage increase. This will be apportioned 70% to National Living Wage increase and 30% CPIH.

Providers will be invited to request the uplift be applied to their indicative contract prices. This will be through the completion of the uplift pro forma and return to Placements North West before the deadline.

In February Placements North West will confirm the prices that will be in place from 1 April.

In April the new prices will be circulated to local authorities as the indicative prices for the purchasing system.

Existing placements (guidance for North West authorities only)

Placing authorities retain the ability to agree uplifts to existing placements locally.

From 1 April 2023 there will be a new template Individual Placement Agreement for placing authorities to use for placements made after this point. This will include a provision for an annual uplift at the regional percentage figure. At the point of placement authorities can choose to opt in or out of this process.

Placing authorities may also choose to apply this annual uplift to placements made before 1 April 2023 at their discretion.

This pro forma may be used (as provided here or in an amended format) by placing authorities in relation to requests for uplifts to existing placements. Request for uplifts to existing placements should not be sent to Placements North West.

[For more information and Q&A visit the NWADCS website here](https://www.nwadcs.org.uk/north-west-approach-uplifts).

# NW Uplift pro forma

Please complete this pro forma in full to request an uplift to the **indicative contract price** for:

* NW Fostering Flexible Purchasing System
* NW Residential Flexible Purchasing System
* NW SEND Flexible Purchasing System

Please return this form to [placementsnorthwest@stockport.gov.uk](mailto:placementsnorthwest@stockport.gov.uk) before the deadline. Pro formas received after this point will not be accepted and you will need to wait until the following year to make a request. Guidance notes are provided below.

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| Set by Placements North West | | | | | | | | |
| **Deadline for return** | | **13 February 2023** | | | | | | |
| **Uplift percentage** | | **7.3%** | | | | | | |
| Provider details | | | | | | | | |
| Provider name | |  | | | | | | |
| Company number | |  | | | | | | |
| Purchasing System | | | | | | | | |
| NW Fostering FPS | NW Residential FPS | NW SaILS DPS | NW SEND FPS | | | | | |
|  |  |  |  | | | | | |
| Please outline what you have done to make cost efficiencies over the last year. | | | | | | | | |
|  | | | | | | | | |
| Do you have concerns about ongoing financial viability of your service? | | | | Yes | |  | No |  |
| If yes, please outline the key factors affecting this and how it may impact services. | | | | | | | | |
|  | | | | | | | | |
| Do you have plans to develop services in the North West? | | | | Yes |  | | No |  |
| If yes, please outline these plans. | | | | | | | | |
|  | | | | | | | | |
| Do you operate on a not-for-profit model? This would apply if your organisation is a Registered Charity, CIO, Social enterprise, CIC. | | | | Yes | |  | No |  |
| If no, please provide a breakdown of your allocation of profits in the previous financial year below. | | | | | | | | |
| Item | | | | % Allocated | | | | |
| Development of new services for Looked After Children or children with SEND | | | |  | | | | |
| Staffing (including foster carers), training, salary increases, recruitment and retention activities | | | |  | | | | |
| Organisational development including investment | | | |  | | | | |
| Profits to shareholders | | | |  | | | | |
| Please provide comments on any of the above if you wish | | | | | | | | |
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| Please provide any feedback you want to share on the purchasing system, this uplift process or anything else we should consider. | | | | | | | | |
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